

# SHARED OWNERSHIP PROGRAM QUICK FACTS

## 2006 DIAMOND DA-40



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Premiere Flight Management takes the corporate fractional ownership model and brings it to the General Aviation pilot. For roughly 1/3 the cost of buying new, a PFM customer can own a share in a brand new, state-of-the-art aircraft. The tasks of finding a hangar, insurance, scheduling, maintenance, and record-keeping are now professionally managed by our expert staff, and our customers can get red-carpet service and top-tier performance for less than the cost of buying a used aircraft. PFM customers call ahead to have their plane made ready, show up, preflight and go fly! Our Total Aircraft Management Program handles all the details so all our owners have to do is enjoy their new aircraft.

### AIRCRAFT

The Diamond DA-40 four-seater is a technological triumph, offering the latest state-of-the-art construction, a spacious cabin, and great economy. At under 10 GPH, 75% cruise at 147 kts, and a range of up to 712 nm, this is the best weekend getaway plane on the market. The DA-40 model we have chosen for our program includes the Garmin G-1000 Glass Deck, leather seating, autopilot, XM Weather and Radio, TIS traffic, and terrain awareness.



### Ownership



The program is simple and starts with a brand new, state of the art aircraft. PFM will sell approximately 8 partnership shares for each individual aircraft. The aircraft will be managed and maintained in perfect condition by Premiere Aviation Group's Bessemer FBO operation. A PFM aircraft owner is allotted an annual amount of usable flight time on the aircraft. When the owner is ready to use the aircraft all he / she need to do is call and schedule with our customer service desk and the aircraft will be cleaned and ready for the flight when the owner arrives. All of the hassle of aircraft ownership and operation is eliminated for the owner and taken care of by PFM.



The program charges owners a one time purchase amount for a share in an aircraft, a small monthly management fee, and an hourly direct operating expense for the flight time used. At the end of a contract term (4 years) the aircraft is sold and the cash from the sale is divided equally (less a 5% management fee) among the shareholders. A PFM owner is then given the option to purchase into a new aircraft. Additionally PFM owners are given first right of refusal on the aircraft being sold.

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FLIGHT MANAGEMENT

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## PFM's Professionally Managed Shared Ownership Program Benefits

Premiere Flight Management is just that: a Premiere full-service flight management operation. Your plane is hangared, maintained, cleaned and cared for with updated databases and subscriptions, fueled, and generally overall "Managed" for you so that you can concentrate on the fun part: flying! Here is a list of perks that take you beyond merely owning an aircraft into the world of professionally managed shared aircraft ownership:

- Fleet of airplanes: Our programs allow you to gain access to our entire fleet of new Diamond aircraft as they are added.
- Staff: Our programs are staffed with industry professionals to take care of scheduling, inspections, maintenance and servicing your aircraft to ensure maximum availability.
- Training: Our Professionally Managed programs offer some of the highest training standards available, with ongoing VFR and IFR primary and recurrent training available. PFM owners will have the required initial checkout training as well as recurrency check rides every six months included at no extra charge in their ownership package.
- New aircraft: Airplanes typically get replaced every 4–5 years. PFM's management staff will assist in the process of selling your plane when the time comes and replacing it with a brand new one!
- Maintenance: All maintenance, planned and unplanned is handled by our expert Diamond-certified staff, including all Warranty, Registration and AD compliance requirements. Also included is Aircraft Storage and Storage Management.
- Insurance: Our Program includes top quality insurance coverage for your aircraft, as well as fulfillment services on any claims.
- Exit Strategy: PFM's expert consultants will help you sell your share if you should need to exit the program before the replacement cycle ends.



Diamond DA-40			
Fractional Ownership			
	75 Hours 1/8 Share	100 Hours 1/6 Share	150 Hours 1/4 Share
<b>Purchase Price</b>	\$49,500	\$64,020	\$94,050
<b>Monthly Fee</b>	\$650	\$867	\$1,300
<b>Hourly Rate</b>	\$65	\$65	\$65

### PFM Shared Ownership Exclusive Extras

- IFR En-route Charts and Approach Plates
- VFR Navigational Charts
- Bose™ Noise Canceling Headsets for you and your passengers
- XM radio subscription
- Call ahead, your aircraft will be on the ramp, fueled and ready for your flight
- 24-hour Online Aircraft Scheduling

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